

To Use or Not to Use: *When is the Question?*

Seamless Product and Technology Integration for the Dental Hygienist

*How am I supposed to fit that into my
already packed hygiene appointment?*



This program breaks the “Golden Hygiene Hour” down into three doable segments to easily identify opportunities for product and technology integration resulting in a value added experience for the patient. Kim brings her passion and over 30 years dental hygiene and coaching experience to this fast paced, energetic and engaging presentation.

Attendees will learn enhanced verbal and non-verbal communication skills that set you apart as a clinician and allow for patient education in less time. Kim shares tips and techniques for improving patient care by integrating products and technology into everyday clinical practice, which enhances periodontal treatment outcomes and restorative co-diagnosis.



This program – an attendee favorite - features door prizes donated by the manufacturer.

Learning Objectives:

- Learn about NEW products and technology to enhance patient care.
- Understand proxemics and how it can work for you.
- Recognize the “F” word (you’ll be surprised!) and why it turns patients off.
- Utilize the musts of patient education and advanced communication.

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Suggested Audience: Dentists, Hygienists
Suggested Format: Half-Day