

Periodontal Disease: From *Probing* to *Presenting* to *Planning*

Calibrating the **Entire** Dental Team

*Frustrated that the whole team isn't **speaking the same language**?*



Tired of the good cop/bad cop hygiene mentality? Feel like sometimes your schedule is Grand Central Station and other times a *ghost town*? Calibrate the **entire** dental team for clearer, more effective communications, increased treatment acceptance and greater quality of patient care.

Drawing on her 30+ years' experience in dentistry, **Jamie Marboe, RDH, BS**, shares systems and protocols designed to attune the practice's periodontal processes: from scheduling to diagnosis to treatment.

Learn step by step methods for diagnosis, treatment planning, case presentation and overcoming obstacles. Attendees will develop their calibration action plan and distinguish the skills necessary to get everyone on the same page.



Learning Objectives:

- Identify key inconsistencies with systems and communications from front to back office.
- Discover effective scheduling techniques to prevent last minute cancellations and no shows.
- Eliminate old belief systems. Calculus does not always equal periodontal disease and vice versa.
- Utilize new perio language without losing patient trust.
- Eliminate 'running over'. Learn how to keep an *hour appointment to an hour!*
- Learn the skills necessary to get everyone speaking the same language!

JAMIE MARBOE, RDH, BS

(208) 521-5703



inspiredhygiene

jamie@inspiredhygiene.com

www.inspiredhygiene.com

Suggested Audience: Doctor and team

Suggested Format: Half-day (1 to 3 hours)