



Determining Your Perio Potential

Estimate Perio in Existing Patients:

Step 1 # Full Time Hygienists _____ x 600 adult pts =
_____ **Approximate # of Patients in recare**

It's a conservative estimate that at least 10% of your adult recare patients (D1110 or D4910) have some level of Active Periodontitis*.

Step 2 # Patients in recare x 10% = _____ x 2 quads =
_____ **Annual quads SRP potential in existing patients**

Step 3 Divide Annual Quad potential by 12 months =
_____ **SRP Quads potential per month in existing patients**

Estimate Perio in New Patients:

Step 1 Ask yourself 'what percentage of new patients who come into our practice via a New Patient Exam have some level of Active Periodontitis?'
_____ %

Step 2 # New Adult Patients per month (D0150 or D0180) _____ x _____ %
with active perio x 2 quads SRP =
_____ **SRP Quads potential per month in new patients**

Step 3 Add SRP potential in existing patients + SRP potential in new patients =
_____ **Total Potential Quads/month**

How many quads do you average per month now? _____

*Periodontitis is defined by the AAP as 4mm+ pocket depth with bone/attachment loss and bleeding. Access the recent update to the 1999 Perio Classification here <http://www.joponline.org/doi/pdf/10.1902/jop.2015.157001>