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Courses

Beyond Protocols- Overcoming the 5 Most Common Barriers to Your Success

Have you ever gone to a CE course and gotten all fired up? And then when you went to put what you'd learned into practice it went nowhere? You're not alone. We'll work through the 5 most common barriers that may be holding you back from really making a difference with what you learn and the success you want.

Tap Into Your Talent: Develop Your Skills for Co-Diagnosis and Enrollment

Top dentists and hygienists know that co-diagnosis is crucial to enrolling patients into restorative and periodontal care. Cooperative diagnosis allows hygienists to tap into their talents for observation and patient education while increasing their value to the practice. Achieving a high level of co-diagnosis requires communication between hygienist, doctor and patient along with the right tools for diagnosis and education. This interactive course walks you through simple steps that will take your diagnostic confidence and effectiveness through the roof.

Profitable Perio: 3 Mistakes That Could be Costing You Thousands

You've read the latest ADA report that says 50-75% of Americans have some form of gum disease. You've looked at your production reports and wondered...What about my patients, are they all healthy? Where is all the Perio Therapy? This scenario occurs much too often and it's costing you thousands of dollars in lost production. More importantly, it could be costing your patients their lives...or at least valuable bone structure that can never be replaced. This program will cover the 3 most common mistakes that when corrected can easily triple the amount of perio therapy you're performing, increase production, reduce stress and set you apart as a true healthcare professional.

The 10 Things You MUST Know to Tap into Hygiene Profits

Just about every dentist would like to increase the profitability of their hygiene department. There are a multitude of systems, skills, and strategies taught by speakers and consultants to increase perio care, reduce cancellations or run a recare program. And they all work! But what they might not teach you are the underlying factors that affect profitability; some are more obvious than others. In this course, I'll reveal the 10 steps to Inspired Hygiene's unique system for increasing hygiene profits. We'll touch on managing the mindset, nurturing leaders on your team and the nitty gritty of how to develop a profitable hygiene department.

*All programs can be adapted to speak to dentists, hygienists and/or office administrators

*All programs can be adapted to your time requirements

"Rachel Wall is one of the leading hygiene business development coaches in the country."

**Vicki McManus, CEO
Productive Dentist
Academy**

"Your course delivered exactly what we were looking for."

**Leslie Andrews, RDH,
MBA Past President
Connecticut Dental
Hygiene Association**

"Your program was one of the most helpful seminars I have experienced with our Seattle Study Club. I could have listened to your ideas all day."

**Dr. John Bush, DMD
Pittsburgh, PA**

"Your course was truly very inspiring...thank you for all you do to encourage all of us in the world of dentistry"

**Jeanie Longo, RDH
Worthington, OH**

"Rachel's program has motivated my hygiene team to a new level of performance."

**Dr. Frosty Culp, DDS
High Point, NC**